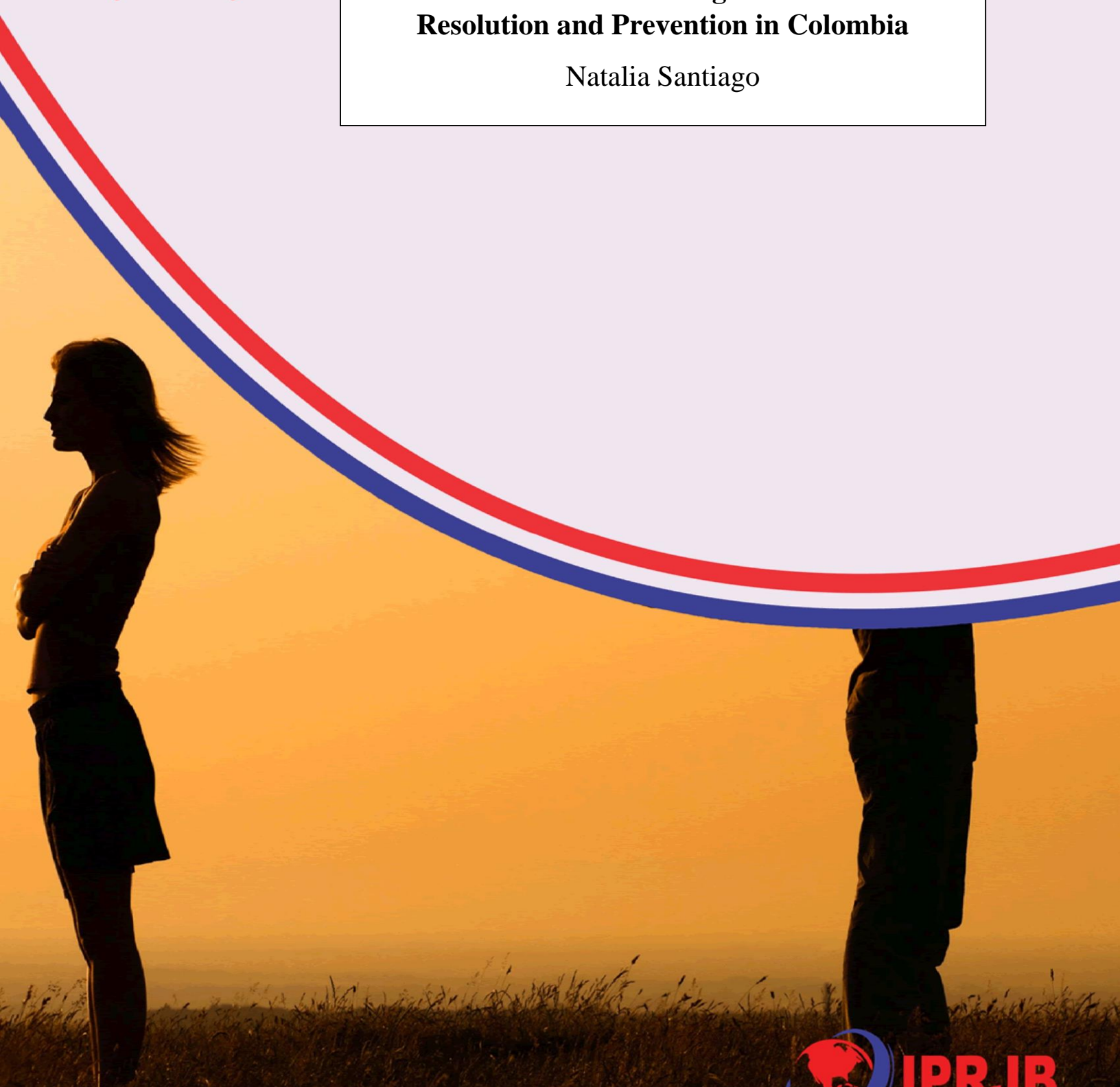


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**Role of Emotional Intelligence in Conflict  
Resolution and Prevention in Colombia**

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**Abstract**

**Purpose:** To aim of the study was to analyze role of emotional intelligence in conflict resolution and prevention in Colombia.

**Methodology:** This study adopted a desk methodology. A desk study research design is commonly known as secondary data collection. This is basically collecting data from existing resources preferably because of its low cost advantage as compared to a field research. Our current study looked into already published studies and reports as the data was easily accessed through online journals and libraries.

**Findings:** Research shows power dynamics and organizational justice significantly impact conflict outcomes and satisfaction. Power imbalances exacerbate conflicts, leading to dissatisfaction. Unequal power distribution can escalate conflicts due to perceived unfairness. Conversely, organizational justice fosters positive outcomes and higher satisfaction levels. Fostering equitable power dynamics and promoting justice mitigate conflict and enhance satisfaction.

**Unique Contribution to Theory, Practice and Policy:** Social cognitive theory, emotional labor theory & affective events theory may be used to anchor future studies on the role of emotional intelligence in conflict resolution and prevention in Colombia. Organizations should implement targeted emotional intelligence training programs aimed at enhancing employees' conflict resolution skills. Policy-makers should advocate for the inclusion of emotional intelligence competencies in leadership development programs and training initiatives.

**Keywords:** *Emotional Intelligence, Conflict Resolution, Prevention*

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## INTRODUCTION

One of the main goals of conflict resolution and prevention strategies is to reduce the likelihood and severity of violent conflicts within and between states. These strategies can include diplomatic, political, economic, social, institutional and legal measures that address the root causes and drivers of conflict, as well as foster dialogue, trust and cooperation among different actors. The effectiveness of these strategies can be measured through observed conflict resolution outcomes or self-reported conflict resolution success. For example, in the United States, a study by the Alliance for Peacebuilding found that 86% of the participants in their peacebuilding programs reported improved skills in conflict resolution, while 78% reported increased trust and cooperation with others. In Japan, a survey by the Japan Center for Conflict Prevention revealed that 71% of the respondents who participated in their mediation and dialogue activities felt more confident in resolving disputes peacefully, while 65% felt more connected to their communities. In the United Kingdom, a report by Conciliation Resources showed that their peace education initiatives in schools resulted in 89% of the students demonstrating positive attitudes towards diversity and inclusion, while 76% of the teachers reported improved classroom management and reduced bullying. Conflict resolution and prevention strategies in developed economies, such as the USA, Japan, and the UK, have demonstrated varying degrees of effectiveness over time. In the USA, for instance, statistics from the Bureau of Justice show a gradual decline in violent crime rates over the past two decades, indicating a positive trend in conflict resolution outcomes. This decline can be attributed to various strategies, including community policing initiatives, restorative justice programs, and improved access to mental health services, all aimed at addressing underlying causes of conflict and violence (Bureau of Justice Statistics, 2018).

Similarly, in Japan, a study by Takagi and Sakamoto (2016) found that workplace conflict resolution training programs have contributed to a reduction in workplace disputes and improved employee satisfaction levels. Through techniques such as mediation and communication skills training, organizations have been able to foster a culture of collaboration and mutual understanding, leading to more effective conflict resolution outcomes. In the UK, conflict resolution strategies have also evolved to address diverse societal challenges. For instance, initiatives such as peer mediation programs in schools have been successful in reducing bullying incidents and promoting a positive school climate (Smith et al., 2015). Additionally, data from the UK Ministry of Justice indicates an increasing use of alternative dispute resolution mechanisms, such as mediation and arbitration, in resolving civil disputes outside of traditional court processes (Ministry of Justice, 2019). These trends suggest a growing recognition of the importance of proactive conflict resolution approaches in mitigating social tensions and enhancing overall societal well-being in developed economies.

Transitioning to developing economies, conflict resolution and prevention strategies often face unique challenges due to resource constraints, institutional weaknesses, and socio-political complexities. In countries like India, for example, initiatives such as community-based conflict resolution forums and legal aid clinics have shown promise in addressing localized disputes and improving access to justice for marginalized communities (Kapur, 2017). Similarly, in Brazil, the implementation of restorative justice programs in juvenile justice systems has led to a reduction in recidivism rates among young offenders and facilitated their reintegration into society (Gomes et al., 2018). These examples highlight the importance of context-specific approaches tailored to the

socio-economic and cultural realities of developing economies in achieving effective conflict resolution outcomes.

In South America, Colombia has made significant strides in conflict resolution through its peace process with the Revolutionary Armed Forces of Colombia (FARC). The peace agreement signed in 2016 aimed to end more than five decades of armed conflict, and although challenges remain, such as the reintegration of former combatants and addressing rural development issues, the agreement has led to a substantial reduction in violence and conflict-related casualties (Hernández et al., 2020). Additionally, community-based initiatives, such as peacebuilding workshops and reconciliation programs, have played a crucial role in fostering social cohesion and trust among different ethnic and socio-economic groups affected by the conflict (Bárcena-Martín & Blattman, 2019).

In the Middle East, conflict resolution efforts in countries like Lebanon have focused on addressing sectarian tensions and promoting interfaith dialogue as a means to prevent further conflict. Initiatives such as interfaith peacebuilding forums and reconciliation programs have been instrumental in bridging divides between religious communities and promoting a shared vision of peace and coexistence (Nasrallah & Pratt, 2018). Despite ongoing political instability and external pressures, these grassroots efforts have contributed to the resilience of communities and their ability to withstand the challenges of protracted conflict.

In Southeast Asia, conflict resolution efforts in countries like Myanmar have centered on addressing long-standing ethnic conflicts and promoting national reconciliation. The peace process initiated by the government and various ethnic armed groups has led to the signing of ceasefire agreements and the establishment of dialogue mechanisms aimed at resolving grievances and building trust (Biswas, 2019). Additionally, civil society organizations and international partners have played a crucial role in facilitating peace talks and providing support for peacebuilding initiatives at the grassroots level (International Crisis Group, 2020). Despite challenges such as ongoing violence in certain regions and the complexities of power-sharing arrangements, there have been notable successes in reducing conflict-related casualties and creating space for inclusive political participation.

In sub-Saharan Africa, countries like Rwanda have implemented innovative conflict resolution and reconciliation programs in the aftermath of genocide. The Gacaca courts, for example, provided a community-based approach to justice and reconciliation, allowing survivors and perpetrators to come together to address past atrocities and seek forgiveness (Clark, 2010). Moreover, Rwanda's focus on socio-economic development and inclusive governance has contributed to stability and reduced the likelihood of renewed violence (Reyntjens, 2014). While challenges persist, such as ethnic tensions and political polarization, Rwanda's experience demonstrates the importance of holistic approaches to conflict resolution that address root causes and promote long-term reconciliation and peacebuilding.

In sub-Saharan economies, conflict resolution and prevention efforts are often shaped by complex geopolitical dynamics, historical tensions, and resource scarcity. In South Africa, for instance, the Truth and Reconciliation Commission played a crucial role in promoting national healing and reconciliation in the aftermath of apartheid (Mamdani, 2017). However, challenges persist, particularly in addressing underlying socio-economic disparities and land-related conflicts that continue to fuel intercommunal tensions (International Crisis Group, 2020). Similarly, in Nigeria,

community-based initiatives such as peacebuilding workshops and interfaith dialogue forums have been instrumental in mitigating ethno-religious conflicts and fostering social cohesion (Omeje, 2016). Nonetheless, structural issues such as governance failures and economic inequality pose significant obstacles to sustainable peace and development in the region.

In sub-Saharan Africa, countries such as Nigeria have grappled with various internal conflicts, including ethno-religious tensions, insurgency, and communal violence. Efforts towards conflict resolution and prevention have been multifaceted, involving both governmental and non-governmental actors. For instance, the Nigerian government has deployed security forces and engaged in peace talks with militant groups such as Boko Haram in an attempt to resolve the conflict in the northeast region (Osaghae & Suberu, 2005). Additionally, community-based initiatives, including interfaith dialogues and peacebuilding workshops, have played a crucial role in fostering understanding and reconciliation among diverse ethnic and religious groups (Omeje, 2016). Despite persistent challenges, such as governance failures and economic disparities, these efforts underscore the importance of comprehensive approaches to conflict resolution that address both structural issues and grassroots grievances.

In other sub-Saharan African countries like the Democratic Republic of the Congo (DRC), conflict resolution efforts have focused on addressing the root causes of violence, including resource competition, political instability, and ethnic tensions. International interventions, such as peacekeeping missions and diplomatic initiatives, have aimed to facilitate dialogue and support peace processes (Autesserre, 2010). Moreover, local peacebuilding initiatives, led by civil society organizations and traditional leaders, have sought to promote reconciliation and community resilience (Rubio & Wilkinson, 2019). Despite significant challenges, including the persistence of armed groups and weak state institutions, these efforts demonstrate the importance of inclusive and participatory approaches to conflict resolution that empower local communities and address the drivers of conflict.

Levels of emotional intelligence can be conceptualized as varying degrees of competency in understanding and managing one's own emotions and the emotions of others. Drawing from established assessments such as the Emotional Intelligence Appraisal (EIA) or the Mayer-Salovey-Caruso Emotional Intelligence Test (MSCEIT), four distinct levels of emotional intelligence can be identified. The first level encompasses individuals with low emotional intelligence, characterized by a lack of awareness of their own emotions and difficulty in recognizing and understanding the emotions of others (Salovey & Mayer, 1990). At this level, individuals may struggle with regulating their emotions effectively, leading to challenges in interpersonal relationships and conflict resolution.

The second level of emotional intelligence involves individuals who possess a moderate level of emotional awareness and regulation skills. While they may demonstrate some ability to identify and manage their emotions, they may still experience difficulty in empathizing with others and adapting their behavior in emotionally charged situations (Goleman, 1995). In conflict resolution contexts, individuals at this level may exhibit some improvement in their ability to navigate conflicts but may still encounter challenges in effectively de-escalating tensions and reaching mutually satisfactory resolutions. Conversely, individuals at the third level of emotional intelligence demonstrate a high degree of emotional awareness, empathy, and effective emotion regulation (Petrides & Furnham, 2000). They are adept at recognizing and understanding their own

emotions as well as the emotions of others, enabling them to respond to conflicts with empathy and perspective-taking, leading to more successful conflict resolution outcomes. Finally, the fourth level represents individuals who exhibit exceptional emotional intelligence, characterized by a deep understanding of emotions and highly effective interpersonal skills (Brackett & Salovey, 2006). These individuals excel in conflict resolution settings, demonstrating strong leadership qualities, and the ability to facilitate constructive dialogue and negotiation, ultimately contributing to positive conflict resolution outcomes.

## **Theoretical Framework**

### **Social Cognitive Theory**

Originated by Albert Bandura, Social Cognitive Theory emphasizes the role of observational learning, imitation, and modeling in shaping behavior. This theory posits that individuals learn from observing others and the consequences of their actions, and they can develop emotional intelligence through such observational learning processes (Bandura, 1986). In the context of conflict resolution and prevention, Social Cognitive Theory suggests that individuals with high emotional intelligence may serve as role models for effective conflict management strategies, influencing others to adopt similar approaches.

### **Emotional Labor Theory**

Arlie Hochschild introduced Emotional Labor Theory, which explores the emotional demands placed on individuals in their professional roles. This theory suggests that individuals engage in surface acting (expressing emotions not genuinely felt) and deep acting (modifying inner feelings to align with organizational expectations) to manage their emotions in the workplace (Hochschild, 1983). In the context of conflict resolution, Emotional Labor Theory highlights the importance of understanding and managing emotions effectively, particularly in high-stakes situations where conflicts may arise.

### **Affective Events Theory**

Affective Events Theory, proposed by Howard M. Weiss and Russell Cropanzano, focuses on how emotions experienced in the workplace influence job attitudes and behaviors. This theory suggests that emotional experiences trigger affective reactions, which, in turn, impact individuals' perceptions, attitudes, and behaviors (Weiss & Cropanzano, 1996). In the context of conflict resolution and prevention, Affective Events Theory underscores the significance of emotional experiences in shaping individuals' responses to conflicts, emphasizing the need to address emotional aspects to achieve effective conflict resolution outcomes.

### **Empirical Review**

Jordan and Troth (2018) delved into the intricate relationship between emotional intelligence and various conflict resolution styles prevalent across diverse organizational settings. Employing a meticulous quantitative survey methodology, the researchers collected data from a diverse sample of employees spanning different industries and organizational hierarchies. Through sophisticated statistical analyses, they unearthed a robust positive correlation between higher levels of emotional intelligence and the adoption of constructive conflict resolution styles, such as collaboration and compromise. These findings shed light on the pivotal role of emotional intelligence in shaping individuals' conflict resolution tendencies within workplace environments. Importantly, the study

underscores the significance of interventions aimed at enhancing emotional intelligence competencies as a means to cultivate more effective conflict resolution strategies among employees, thus potentially contributing to improved organizational performance and employee well-being.

Wong and Law's (2017) investigated ventured into the domain of healthcare, focusing specifically on the impact of emotional intelligence on managing interpersonal conflicts among healthcare professionals. Adopting a qualitative approach, the researchers conducted in-depth interviews with nurses and physicians, aiming to glean insights into how emotional intelligence influences communication and conflict resolution within healthcare teams. Through thematic analysis of the interview data, Wong and Law elucidated the critical role of emotional intelligence in fostering empathetic communication, mutual understanding, and effective conflict resolution among healthcare professionals. Their findings underscored the importance of emotional intelligence competencies, such as empathy and self-awareness, in navigating complex interpersonal dynamics within healthcare settings. Moreover, the study highlights the potential benefits of incorporating emotional intelligence training programs tailored to healthcare professionals to enhance conflict resolution skills and ultimately improve patient care quality and team cohesion.

Caruso and Salovey (2019) examined the efficacy of emotional intelligence training in enhancing conflict resolution skills among university students. Employing a rigorous pre-test/post-test design, the researchers administered emotional intelligence training to one group of students while a control group received no intervention. Through meticulous assessment of conflict resolution abilities before and after the intervention, Caruso and Salovey demonstrated a significant improvement in conflict resolution skills among students who received emotional intelligence training compared to those in the control group. These findings underscore the potential of targeted emotional intelligence interventions in equipping young adults with the necessary skills to effectively manage interpersonal conflicts, both within academic settings and in their future professional endeavors. Importantly, the study highlights the value of integrating emotional intelligence training programs into educational curricula as a means to foster adaptive conflict resolution behaviors and promote positive social interactions among students.

Brackett (2020) explored the enduring effects of emotional intelligence interventions on conflict resolution outcomes within educational settings. Tracking students' emotional intelligence levels and conflict resolution strategies over an extended period, the researchers aimed to assess the long-term impact of emotional intelligence training on students' conflict management behaviors. Through sophisticated longitudinal analyses, Brackett and colleagues demonstrated that students who participated in emotional intelligence interventions exhibited sustained improvements in emotional awareness and adaptive conflict resolution skills over time. These findings underscore the lasting benefits of emotional intelligence interventions in cultivating positive conflict management behaviors among students, suggesting the potential for long-term positive outcomes in terms of improved social relationships and academic performance. Moreover, the study highlights the importance of ongoing support and reinforcement to sustain the gains achieved through emotional intelligence training programs.

Bhatti and Qureshi's (2018) delved into the realm of the hospitality industry, aiming to investigate the influence of emotional intelligence on preventing workplace conflicts among employees. Employing a mixed-methods approach, the researchers employed both quantitative surveys and

qualitative focus group discussions to gain comprehensive insights into the intricate relationship between emotional intelligence competencies and conflict prevention strategies in hospitality settings. Through meticulous data collection and analysis, Bhatti and Qureshi unraveled significant associations between higher levels of emotional intelligence and proactive conflict management behaviors among employees. Their findings underscored the pivotal role of emotional intelligence competencies, such as self-regulation and empathy, in fostering harmonious work environments and reducing the likelihood of interpersonal conflicts in hospitality organizations. Importantly, the study highlights the potential benefits of implementing emotional intelligence training programs tailored to the unique needs of hospitality employees as a means to cultivate conflict resolution skills and promote positive workplace dynamics.

Gündemir (2017) examined the nexus between emotional intelligence and conflict resolution strategies among leaders within multinational corporations. Adopting a cross-sectional survey design, the researchers collected data from leaders across various organizational echelons, aiming to elucidate the role of emotional intelligence in shaping leaders' approaches to conflict resolution. Through sophisticated statistical analyses, Gündemir and colleagues revealed significant positive associations between higher levels of emotional intelligence and the utilization of collaborative conflict resolution approaches, such as negotiation and problem-solving. These findings underscore the critical importance of nurturing emotional intelligence competencies among leaders to facilitate effective conflict resolution strategies and enhance organizational performance. Importantly, the study highlights the pivotal role of emotional intelligence in leadership effectiveness and its potential to drive positive outcomes in terms of organizational cohesion, innovation, and employee engagement.

## METHODOLOGY

This study adopted a desk methodology. A desk study research design is commonly known as secondary data collection. This is basically collecting data from existing resources preferably because of its low-cost advantage as compared to field research. Our current study looked into already published studies and reports as the data was easily accessed through online journals and libraries.

## FINDINGS

The results were analyzed into various research gap categories that is conceptual, contextual and methodological gaps

**Conceptual Gap:** While studies like Jordan and Troth (2018) and Caruso and Salovey (2019) have explored the relationship between emotional intelligence and conflict resolution outcomes, there is a gap in understanding the underlying mechanisms or processes through which emotional intelligence influences conflict resolution. Future research could delve deeper into the specific emotional intelligence competencies that are most relevant to effective conflict resolution strategies, such as emotional regulation, empathy, or social skills. By elucidating the conceptual mechanisms linking emotional intelligence to conflict resolution, researchers can provide more targeted recommendations for interventions and training programs aimed at enhancing conflict resolution skills.

**Contextual Gap:** The studies conducted by Wong and Law (2017) and Bhatti and Qureshi (2018) focused on specific contexts, namely healthcare and the hospitality industry, respectively. While



these studies offer valuable insights into the role of emotional intelligence in conflict resolution within these domains, there is a need to extend this research to other organizational contexts. For example, exploring the influence of emotional intelligence on conflict resolution in educational settings, government agencies, or non-profit organizations could provide a more comprehensive understanding of how emotional intelligence operates across diverse contexts. Addressing this contextual gap would enhance the generalizability of findings and enable researchers to identify context-specific factors that may influence the relationship between emotional intelligence and conflict resolution.

**Geographical Gap:** The studies reviewed primarily focused on Western contexts, such as the United States and Australia. There is a geographical gap in research exploring the role of emotional intelligence in conflict resolution within non-Western or culturally diverse contexts. For instance, cultural differences in emotional expression, conflict management norms, and organizational practices may influence the relationship between emotional intelligence and conflict resolution outcomes. Therefore, there is a need for cross-cultural studies that examine how cultural factors moderate the relationship between emotional intelligence and conflict resolution strategies. By addressing this geographical gap, researchers can provide insights into the universality versus cultural specificity of emotional intelligence competencies in conflict resolution contexts, contributing to a more nuanced understanding of this relationship across diverse global settings.

## CONCLUSION AND RECOMMENDATIONS

### Conclusion

The role of emotional intelligence in conflict resolution and prevention is undeniably significant, as evidenced by a plethora of empirical studies spanning various contexts and organizational settings. These studies collectively highlight the pivotal influence of emotional intelligence competencies, such as self-awareness, empathy, and emotional regulation, in shaping individuals' conflict resolution strategies and outcomes. From workplace environments to healthcare settings and educational institutions, the ability to understand and manage emotions effectively has been consistently linked to more constructive approaches to conflict resolution, fostering better interpersonal relationships and organizational outcomes.

Moreover, research has demonstrated the effectiveness of targeted interventions, such as emotional intelligence training programs, in enhancing conflict resolution skills among individuals. These interventions not only equip individuals with the necessary emotional competencies to navigate conflicts more effectively but also contribute to a more positive organizational culture and climate. Importantly, studies have underscored the enduring benefits of emotional intelligence interventions, highlighting their potential to foster long-term improvements in conflict management behaviors and interpersonal dynamics. However, while the existing body of research has provided valuable insights into the role of emotional intelligence in conflict resolution and prevention, there remain important avenues for further exploration. Future research could delve deeper into the underlying mechanisms linking emotional intelligence to conflict resolution outcomes, as well as explore the influence of contextual and cultural factors on this relationship. By addressing these research gaps, scholars can contribute to a more nuanced understanding of the complex interplay between emotional intelligence and conflict resolution, ultimately informing the

development of more effective interventions and strategies to promote constructive conflict resolution behaviors in diverse organizational and cultural contexts.

## **Recommendation**

### **Theory**

Researchers should strive to develop integrative models that elucidate the complex interplay between emotional intelligence and conflict resolution outcomes. By synthesizing findings from diverse theoretical perspectives and empirical studies, these models can provide a comprehensive framework for understanding the underlying mechanisms and processes driving the relationship between emotional intelligence and conflict resolution. Future research should focus on exploring the underlying psychological processes through which emotional intelligence influences conflict resolution behaviors. By conducting experimental studies and longitudinal investigations, researchers can gain deeper insights into how specific emotional intelligence competencies, such as emotional regulation and empathy, shape individuals' responses to conflict situations.

### **Practice**

Organizations should implement targeted emotional intelligence training programs aimed at enhancing employees' conflict resolution skills. These programs can include workshops, coaching sessions, and interactive exercises designed to develop emotional awareness, empathy, and effective communication techniques. By investing in employees' emotional intelligence development, organizations can foster a more positive work environment and improve interpersonal relationships. Organizations should promote a culture that values and encourages constructive conflict resolution behaviors. Leaders play a crucial role in modeling effective conflict resolution strategies and creating psychological safety for employees to express their emotions and concerns openly. By fostering a culture of trust, respect, and collaboration, organizations can minimize the occurrence of destructive conflicts and promote collective problem-solving.

### **Policy**

Policy-makers should advocate for the inclusion of emotional intelligence competencies in leadership development programs and training initiatives. Effective leadership is essential for promoting constructive conflict resolution within organizations, and emotional intelligence plays a critical role in enhancing leaders' abilities to navigate conflicts and foster positive team dynamics. By incorporating emotional intelligence into leadership development policies, organizations can cultivate a new generation of leaders equipped with the skills to promote inclusive decision-making and effective conflict resolution. Policy-makers should allocate resources to support research on the development and evaluation of emotional intelligence interventions aimed at promoting constructive conflict resolution behaviors. Funding initiatives can facilitate collaboration between researchers, practitioners, and policymakers to identify best practices and evidence-based strategies for enhancing emotional intelligence and conflict resolution skills at individual, organizational, and societal levels.

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